



Platooning: Worldwide Activity



EU - Platooning Challenge 2016



EU (Sweden) - SARTRE 2009-Present



Germany – KONVOI 2005-09



Japan - ENERGY ITS 2009-12



Canada - PIT 2009



US – PATH, NREL, etc. '90s and ongoing



Peloton Team



Josh Switkes Chief Executive Officer



PhD ME -Vehicle Control



First Audi Lanekeeping assist



First employee



Dave Lyons Chief Innovation Officer



ME. MBA



Employee 12, Dir. Eng.



Steve Boyd Government, Public



Asst. Press Secretary



Producer, Reporter



Chuck Price Engineering



ORACLE VP Dev.





Butch Winters Sales, BD



VP GM Global Alliances



Division President



Garrett Matt Truck Operations



MALENCOPHIE





PhD CS Caltech, Yale



Oliver Bayley User Experience Design



Interaction Design



Chris Gerdes Founder 2016 US DOT CIO

Dynamics



Director Center Automotive Research Team Lead Vehicle



Peloton Team

KEY POSITIONS

Data Architect Founder DASH Network Architect Cisco Fellow

HW Lead VW Lead Darpa User Experience Navdy, Yahoo Controls Lead PhD Stanford

Perception Lead Volkswagen Dir. of Research

Systems Lead Google

BOARD OF DIRECTORS

Rodney Slater Former US Secretary of Transportation Ralph Eschenbach

Developer of first Commercial GPS

Larry Burns

Former VP R&D General Motors **Joining Sep.** **Ken Arnold**

Band Angels, Datalogix, Formation Sys

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Intel Managing Dir.
Internet of Things

ADVISORS

Mark Licht

Founder TeleTrac

John Formisano

Former head of FedEx Express Fleet

Mike O'Connor

Founder Noviariant

Dirk Langer

Volkswagen, ASC Lidar





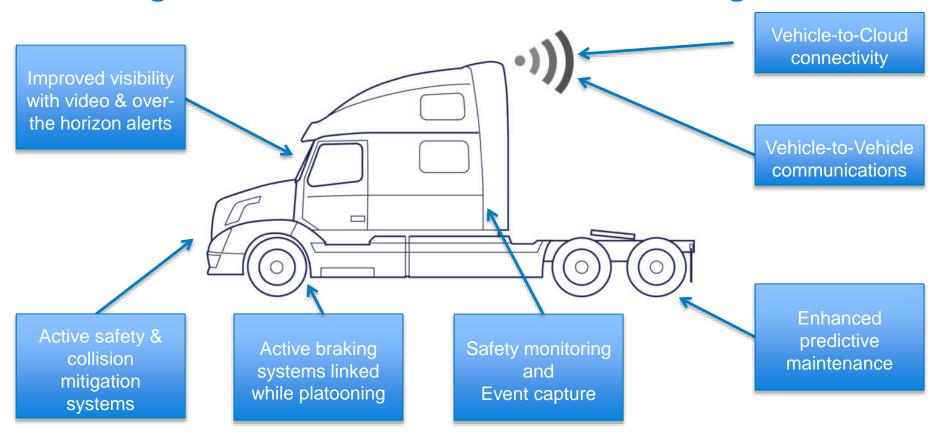
Strategic Investments from Industry Leaders

No Strategic Investor Has Any Exclusivity, Discount, ROFR

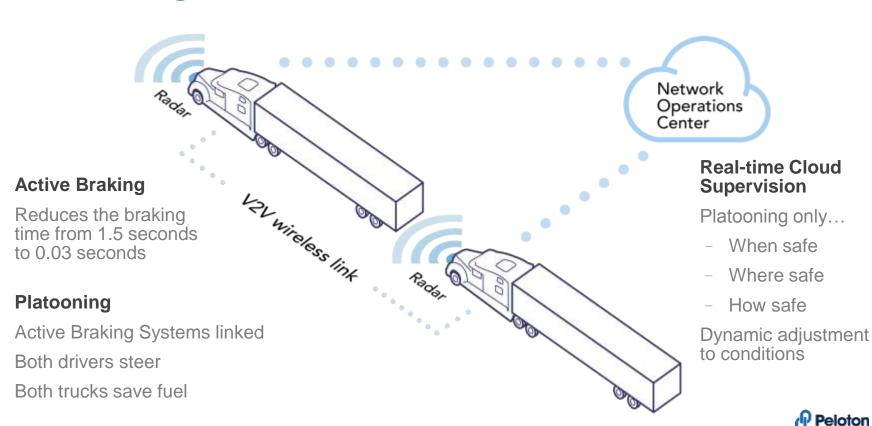




Making Trucks Safer While Solo & Platooning



Connecting Trucks



Driver Awareness

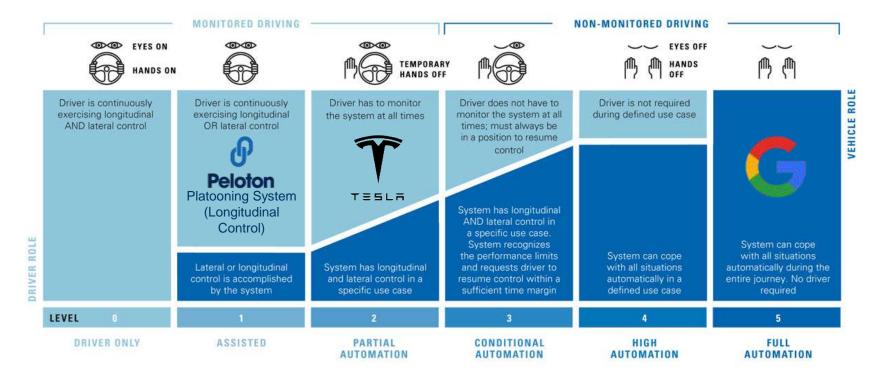
Live video from other driver's view

- Look Ahead view of road ahead for rear driver
- Blind Spot view for front driver
- Both drivers in communication to share critical information





Levels of Automation







Peloton Platooning System



Front Driver:

- -Hands on
- -Feet on
- -Eyes/Brain on

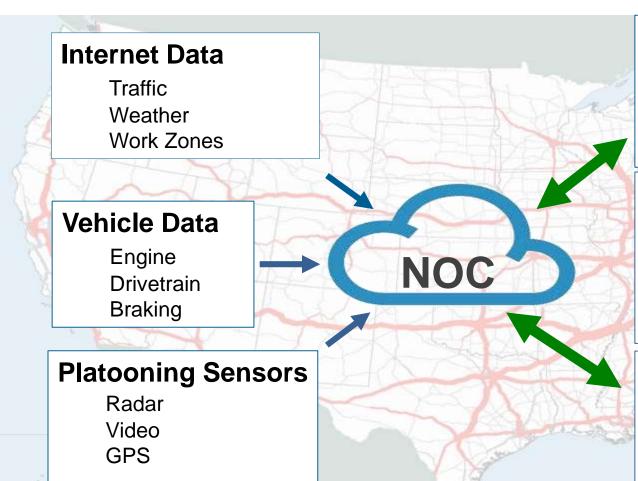


Rear Driver:

- -Hands on
- -Feet off
- -Eyes/Brain on



Network Operations Center



With Drivers

Link Finding
Safety Approvals
Platoon Ordering
Alerts/Warnings

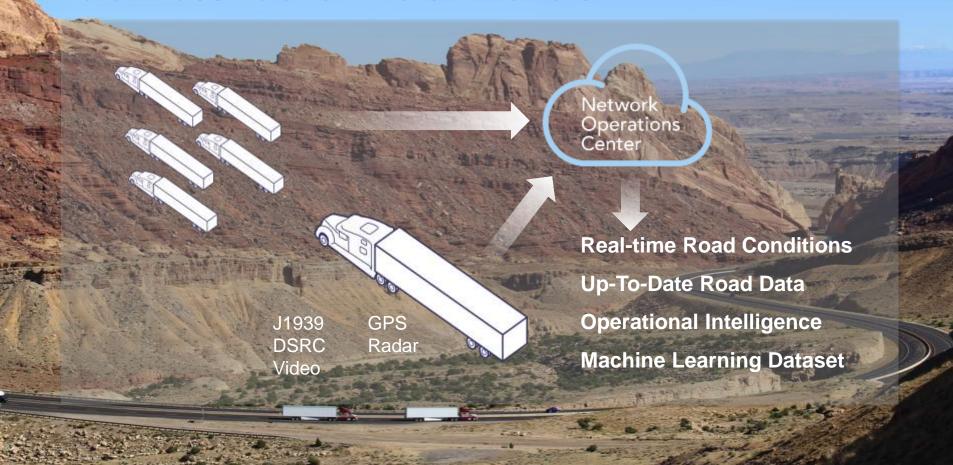
With Hwy Operators

Granular Weather
Hwy Condition
Accident Patterns
Congestion Monitoring

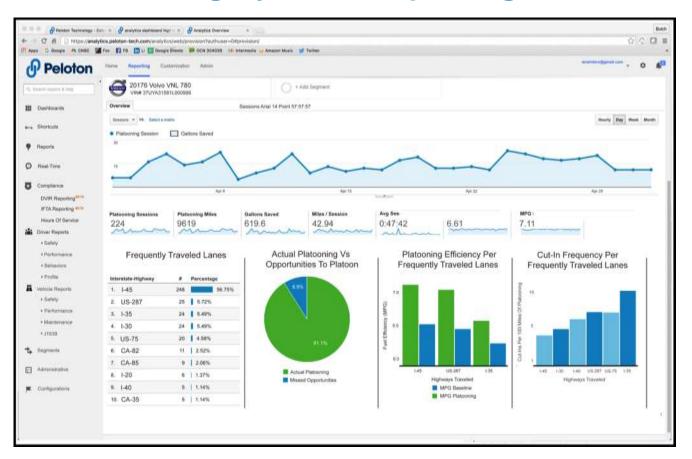
With Fleet Managers

Analytics
Diagnostics
Predictive Maintenance

Data: Massive and Where it Matters



Peloton Platooning System: Reporting



Hard Cost Economics Of Platooning



Fuel savings of 10% on rear truck and 4.5% on front truck Independently tested with DOE, DOT & NACFE (w/major fleet)
Verified savings at a 40 foot distance traveling 65mph
NREL & FHWA testing showing strong savings at 75 foot+ gap



Platooning Benefits



- Fuel savings/Range extension
 - Independent test, 7.5% avg for both trucks
- Crash reduction and crash congestion-related fuel savings
 - NTSB: Collision Avoidance Systems could reduce ~80% of rear-end truck crashes
- Corresponding reduction in GHG & Criteria Pollutant emissions
- High quality data generation for fleets & governments
- Increased infrastructure efficiency
- Economically viable with <1 year payback period for fleets



Platooning Variations



Near Commercial Systems

- Number of trucks
 - Two trucks (Peloton, some EUTPC)
- Use-Environment
 - On-highway
 - Urban / Low-speed: ports, DCs, railyards, mines,
- Levels of automation
 - L1: longitudinal control only
- New Infrastructure Requirements
 - None or limited
 - V2I beneficial but not needed



Research Systems

- Number of trucks
 - Three trucks (some EUTPC, PATH)
 - Four+ (SARTRE, Japan Energy ITS)
- Use-Environment
 - On-highway
 - Urban/Low-speed: ports, DCs, railyards, mines, military convoys
- Levels of automation
 - L2+: lateral + long. control (some EUTPC, TTI-Navistar, others)
- New Infrastructure Requirements
 - Dedicated lanes may assist deployment
 - V2I may assist deployment

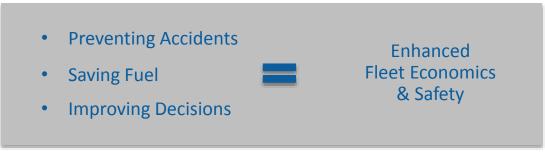


Facts on the Ground

US Freight Trucking: \$700 Billion in Revenues

- Fuel Cost: \$100+ Billion for nearly 30 billion gallons of fuel
 - 33%+ Operating Costs
- Accident Cost: \$90+ Billion and 113 million gallons of fuel
- Industry Net Profit: 3%

Canada Freight Trucking: \$65 Billion in Revenues



Platooning accelerates the payback period for collision mitigation and advanced safety technology



Many Trucks Travel in Packs Today

LTL (Less than TruckLoad) Fleets: Trucks travel hub-hub in packs by nature of operations



Trucks travel in packs on high density corridors

Truck Load fleets:

Growing trend toward relay style operations w/ trucks in packs









US Freight Arteries



Government Engagement & Partnerships

Demonstrating platooning with fleets, establishing best practices & creating deployment pathway

Federal	States
 Two USDOT projects (CalTrans/PATH/Volvo & Auburn/Peterbilt) Partners on DOE Supertruck II, USDOT Smart City Challenge (Smart Columbus) 2 Pending applications to ARPA-E NEXTCAR 	 Demonstration activity in 7 states (UT, NV, MI, FL, CA, TX, OH, more to come)
	 Testing and Trials approved in 10 states (CA, NV, UT, TX, MI, OH, VA, AL, FL, TN)
	 High Interest in 20 more states (WA, OR, ID, AZ, NM, CO, WY, MT, ND, KS, OK, IA, AR, LA, MS, TN, WI, NC, PA, NY)
Fundad Projects with:	Projects incl CEC Port of San Diego











